

SGA Business Systems builds collaborative solutions that maximize potential of Lotus platform



SGA Business Systems, Inc., founded in 1984, is a provider of customized collaborative solutions for businesses of all sizes. It applies IBM Lotus Notes and IBM Lotus Domino in innovative ways to create cost-effective, leading-edge solutions that improve a wide range of critical business processes.

Overview

SGA Business Systems, Inc.
Hillsborough, New Jersey
www.sga.com

Products

- * IBM Lotus® Notes®
- * IBM Lotus Domino Enterprise Server
- * IBM Domino Collaboration Express
- * IBM Lotus Sametime



"By building one hundred percent on Lotus Notes and Lotus Domino, our development costs are always much less than the competition. With Notes rapid development capabilities, we do things in hours or days that usually take days, weeks or even months with other technologies."

Wayne Scarano,
president,
SGA Business Systems, Inc.

Challenge

Many companies still handle their collaboration and communication needs by using a mix of applications and platforms that aren't integrated, don't communicate with each other, require excessive training and are costly -- resulting in an environment that is inadequate and often detrimental to business success.

By applying a broad vision to IBM Lotus Notes and Lotus Domino software, SGA Business Systems, an IBM Premier Business Partner based in Hillsborough, New Jersey, designs, deploys, manages and supports customized collaborative solutions that fit most needs -- all on a single integrated and secure platform.

Solution

SGA can enable companies to run their key operations entirely on IBM Lotus Notes and IBM Lotus Domino. That means one easy-to-use platform for electronic mail, calendars, address books, instant messaging, customer relationship management, project collaboration, human resources, time, travel and expense management and almost any other business process a company requires. SGA provides its solutions at no cost, with the customer paying for solution customization, training and ongoing support.

SGA participates in IBM PartnerWorld® Industry Networks and is optimized in the financial markets and insurance industry networks. SGA gets access to joint marketing and sales programs, as well as technology developments.

Benefits

SGA collaborative solutions provide companies with:

- Improved efficiency and productivity through information sharing
- Advanced replication capabilities that allow employees to work offline securely
- Cost savings from using one integrated platform
- Rapid development tools to meet demand quickly
- Security and disaster recovery



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